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8 **UNITED STATES DISTRICT COURT**  
9 **SOUTHERN DISTRICT OF CALIFORNIA**  
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11 M. MICHELE SAWYER,

12 Plaintiff,

13 vs.

14 HORWITZ & ASSOCIATES, INC. and  
CARLOS LEGASPY,

15 Defendant.

CASE NO. 11-CV-1604-LAB-JMA

**ORDER CONFIRMING  
ARBITRATION AWARD**

16  
17 Michele Sawyer challenges an arbitration award entered against her by a panel of the  
18 Financial Industry Regulatory Authority. Defendants are a brokerage firm and one of its  
19 representatives who, Sawyer alleges, lost almost all of the \$1,805,085 that she entrusted to  
20 their care through a series of ill-advised (and unauthorized) naked put options. Sawyer  
21 brought eight claims against the Defendants, alleging violations of the Securities Exchange  
22 Act as well as California law. The panel, in a 2-1 decision, denied all claims in their entirety.

23 **I. Legal Standard**

24 The Federal Arbitration Act provides that an arbitration award may be vacated

25 (1) where the award was procured by corruption, fraud, or undue  
means;

26 (2) where there was evident partiality or corruption in the  
27 arbitrators, or either of them;

28 (3) where the arbitrators were guilty of misconduct in refusing to  
postpone the hearing, upon sufficient cause shown, or in  
refusing to hear evidence pertinent and material to the

1 controversy; or of any other misbehavior by which the rights of  
2 any party have been prejudiced; or

3 (4) where the arbitrators exceeded their powers, or so  
4 imperfectly executed them that a mutual, final, and definite  
award upon the subject matter submitted was not made.

5 9 U.S.C. § 10(a). With respect to (4), “arbitrators exceed their powers . . . not when they  
6 merely interpret or apply the governing law incorrectly, but when the award is completely  
7 irrational, or exhibits a manifest disregard of law.” *Schoendube Corp. v. Lucent*  
8 *Technologies, Inc.*, 442 F.3d 727, 731 (9th Cir. 2006) (quoting *Kyocera Corp. v. Prudential-*  
9 *Bache Trade Services, Inc.*, 341 F.3d 987, 997 (9th Cir. 2003)).

10 A manifest disregard of the law is indicated when it’s clear that the arbitrators  
11 recognized the applicable law and then ignored it. *Bosack v. Soward*, 586 F.3d 1096, 1104  
12 (9th Cir. 2009). “[T]here must be some evidence in the record, other than the result, that the  
13 arbitrators were aware of the law and intentionally disregarded it.” *Id.* (quoting *Lincoln Nat’l*  
14 *Life Ins. Co. v. Payne*, 374 F.3d 672, 675 (8th Cir. 2004)). Moreover, the law has to be well  
15 defined, explicit, and clearly applicable. *Carter v. Health Net of California, Inc.*, 374 F.3d  
16 830, 838 (9th Cir. 2004). A legal conclusion that is merely erroneous, or rests on a  
17 misinterpretation of law, must be left alone. *Kyocera Corp.*, 341 F.3d at 994; *French v.*  
18 *Merrill Lynch, Pierce, Fenner & Smith, Inc.*, 784 F.2d 902, 906 (9th Cir. 1986). Absent a  
19 written opinion or some other indication of the arbitrators’ reasoning, “it is all but impossible  
20 to determine whether they acted with manifest disregard for the law.” *Id.* (quoting *Dawahare*  
21 *v. Spencer*, 210 F.3d 666, 669 (6th Cir. 2000)).

22 The Ninth Circuit has not elaborated at length on the meaning of “completely  
23 irrational,” *Comedy Club, Inc. v. Improv West Associates*, 553 F.3d 1277, 1288 (9th Cir.  
24 2009), but suffice it to say that neither unsubstantiated factual findings nor erroneous factual  
25 findings justify vacating an arbitral award.<sup>1</sup> *Id.* at 994; *Merrill Lynch*, 784 F.2d at 906.

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26 <sup>1</sup> The Ninth Circuit *has* developed the meaning of “completely irrational” in the context  
27 of arbitrations that arise out of contract disputes. In this context, an award is irrational where  
28 it “fails to draw its essence from the agreement.” *Lagstein v. Certain Underwriters at Lloyd’s,*  
*London*, 607 F.3d 634, 642 (9th Cir. 2010) (quoting *Comedy Club*, 553 F.3d at 1288). See  
also *Bosack*, 586 F.3d at 1106. Because Sawyer’s dispute with Defendants doesn’t arise  
out of a contract, this standard isn’t helpful in this case.

1 Indeed, “[w]hether or not the panel’s findings are supported by the evidence in the record  
 2 is beyond the scope of . . . review.” *Bosack*, 586 F.3d at 1105. In other words, this Court  
 3 has no authority to re-weigh the evidence presented to an arbitration panel and ask whether  
 4 it would have reached the same decision. *Id.* See also *Coutee v. Barington Capital Group,*  
 5 *L.P.*, 336 F.3d 1128, 1134 (9th Cir. 2003); *Local Joint Executive Bd. of Las Vegas v.*  
 6 *Riverboat Casino, Inc.*, 817 F.2d 524, 527 (9th Cir. 1987). “Broad judicial review of  
 7 arbitration decisions could well jeopardize the very benefits of arbitration, rendering informal  
 8 arbitration merely a prelude to a more cumbersome and time-consuming judicial review  
 9 process.” *Kyocera Corp.*, 341 F.3d at 997–98.<sup>2</sup>

## 10 II. Discussion

11 Arbitrators have no obligation to explain their decisions. *A.G. Edwards & Sons, Inc.*  
 12 *v. McCollough*, 967 F.2d 1401, 1403 (9th Cir. 1992). When they don’t offer any explanation,  
 13 however, the Court finds itself in a difficult position. Even though its review is a deferential  
 14 one, and the Court doesn’t even ask whether the panel’s findings are supported by the  
 15 record, it helps to have *something* to go on. This is especially true when, as here, a  
 16 petitioner doesn’t focus her objections to the panel’s decision and instead objects to it  
 17 wholesale.<sup>3</sup> Indeed, Sawyer’s motion has all the substance of a brief for the panel

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18  
 19 <sup>2</sup> Defendants take the bizarre position that the award is not reviewable *at all* because,  
 20 in their words (and with their emphasis), “FINRA Rule 12904 states: ‘Unless the applicable  
 21 law directs otherwise, *all awards rendered under the Code are final and are not subject to*  
 22 *review or appeal.*’” (Opp’n Br. at 7.) They dodge the words “Unless the applicable law directs  
 23 otherwise.” The applicable law, as stated by the Court (and recognized by the Defendants)  
 24 is that FINRA awards are reviewable under the standards set forth in 9 U.S.C. § 10(a) and  
 the Ninth Circuit’s interpretation of those standards. Even more surprising about  
 Defendants’ argument is that it follows a section of their brief under the heading “The FAA  
 Strongly Favors Confirmation of Arbitration Awards.” (Opp’n Br. at 5.) That’s true. But it’s  
 false to say, as Defendants do, that “pursuant to FINRA rules and the Submission  
 Agreements signed by all parties to the action, the Arbitration Award that FINRA issued . .  
 . is final and should not be subject to review or appeal.” (Opp’n Br. at 8.)

25 <sup>3</sup> The Court has read several decisions reviewing FINRA awards in which the court  
 26 was at least able to focus the petitioner’s objection on a particular holding, or particular  
 27 holdings, of the arbitral, and thereby focus its own analysis. See, e.g., *Cortina v. Citigroup*  
 28 *Global Markets*, 2011 WL 3654496 (S.D. Cal. Aug. 19, 2011) (considering several specific  
 arguments for vacating an arbitration award); *Arora v. TD Ameritrade, Inc.*, 2010 WL  
 2925178 (N.D. Cal. July 26, 2010) (considering four specific, procedural challenges to the  
 award); *Wells Fargo Advisors, LLC v. Shaffer*, 2011 WL 2669479 (N.D. Cal. July 7, 2011)  
 (considering whether arbitral’s findings that a promisory note was unconscionable, and that

1 adjudicating her claims for the first time. Over the course of ten pages under the heading  
2 "The Undisputed Evidence Proved Legaspy Breached His Fiduciary Duties To Claimant,"  
3 Sawyer essentially tries to make her case all over again, articulating four different points of  
4 law and making six different points about what, in her view, the undisputed evidence  
5 established.

6 **A. Denial of Motion for Expungement**

7 Sawyer's first argument for vacatur is that the panel's refusal to expunge Sawyer's  
8 claims against Defendants necessarily means the claims were meritorious. That's simply  
9 not true.

10 At the conclusion of the evidence, Defendants moved for expungement under FINRA  
11 Rule 2080(b)(1)(A) and 2080(b)(1)(C). (Lendrum Decl., Ex. 17.) The former allows for  
12 expungement when "the claim, allegation or information is factually impossible or clearly  
13 erroneous." The latter allows for expungement when "the claim, allegation or information is  
14 false."<sup>4</sup> Without any kind of explanation, the panel denied the request: "Respondent  
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16 a particular form could be the basis of a defamation claim, were made in manifest disregard  
17 of the law); and *Mid-Ohio Securities Corp. v. The Estate of Lawrence D. Burns*, 790  
18 F.Supp.2d 1263 (D. Nev. 2011) (affirming arbitral's decision that plaintiff had standing and  
that her claims were eligible for arbitration).

19 <sup>4</sup> The Court trusts the parties that these are in fact the Rules, although the full text of  
20 Rule 2080 leaves the Court somewhat confused. A fuller reading of Rule 2080 suggests that  
subsections (b)(1)(A) and (b)(1)(C) aren't exactly bases on which expungement may be  
sought and granted.

21 Rather, Rule 2080 requires that "parties petitioning a court for expungement relief or  
22 seeking judicial confirmation of an arbitration award containing expungement relief must  
23 name FINRA as an additional party and serve FINRA with all appropriate documents." Rule  
2080(b). FINRA may waive this obligation, however, if it determines that the expungement  
relief is based on a judicial or arbitral finding that: (A) the claim, allegation or information is  
factually impossible or clearly erroneous; [or] (C) the claim, allegation or information is false."

24 That is the context for subsections (b)(1)(A) and (b)(1)(C). They appear *not* to be  
freestanding bases on which expungement may be granted, but rather the bases for  
expungement that potentially relieve parties seeking expungement from the obligation to  
name FINRA as a party and serve it with papers.

25 That said, the Court is confident that subsections (b)(1)(A) and (b)(1)(C) are also  
26 regarded as expungement standards, plain and simple. Defendants have presented a list  
27 of frequent asked questions with respect to Rule 2080, and one of those is instructive here:  
28 "Do the standards above apply to court proceedings in addition to arbitrations? Yes . . . .  
FINRA will use the Rule 2080 standards in determining whether to oppose the expungement  
request and will recommend that the court use the standards *when considering the request  
for expungement.*" (Kelly Decl., Ex. 9, Q. 6.)

1 Legaspy's request for expungement is denied." (Lendrum Decl., Ex. 9.)

2 What does that mean, though? Sawyer interprets it as a finding that her claims were  
 3 not false, given that *that* is the basis for expungement under Rule 2080(b)(1)(C). But  
 4 Defendants *also* moved for expungement on the ground that Sawyer's claims were factually  
 5 impossible or clearly erroneous, the basis for expungement under Rule 2080(b)(1)(A). It is  
 6 entirely possible that the panel denied the motion to expunge because, even though it found  
 7 Sawyer's claims to be false, it did not find them to be factually impossible or clearly  
 8 erroneous.<sup>5</sup> Moreover, Sawyer's argument forgets what the Court is looking for here: a  
 9 decision that is completely irrational or exhibits a manifest disregard of law. *Schoenduve*,  
 10 442 F.3d at 731. Sawyer cites no authority, and the Court does not believe any exists, for  
 11 the proposition that it is completely irrational, or manifestly unlawful, for an arbitral to refuse  
 12 to expunge claims that it nonetheless finds are not meritorious. Common intuition actually  
 13 serves up the opposite view: that it is completely logical to find that a party has not  
 14 technically violated the law but nonetheless conducted itself in such a manner that the public  
 15 would be well-served to know.

## 16 **B. Peripheral Arguments**

17 Sawyer's decision to lead with the argument that the panel's refusal to expunge her  
 18 claims means the panel found them "true" doesn't bode well for her petition. In fact, it makes  
 19 the Court that much more skeptical of her other arguments for vacatur. The Court pauses  
 20 here to consider other arguments Sawyer makes that, while peripheral in her petition,  
 21 nonetheless damage its credibility.

### 22 **1. Sanctioning of Legaspy**

23 Sawyer repeatedly references the fact that Horwitz & Associates sanctioned Legaspy  
 24 for the manner in which he handled her account, presumably to argue that the panel's

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25  
 26 <sup>5</sup> Sawyer is probably right to argue that FINRA's account of how it determined the  
 27 standards for expungement, see Kelly, Decl., Ex. 9, Q. 18), merely explains the rationale  
 28 behind Rule 2080 and does not expose some heightened standard for expungement. Still,  
 it is instructive that the animating purpose behind the expungement standards is the  
 preservation of information with "meaningful regulatory or investor protection value." This  
 lends additional plausibility to the determination of the arbitral that while Sawyer's claims  
 failed on their merits, they should not be expunged.

1 findings cut against those of Legaspy's own employer. (See Br. at 9.) For example, in her  
2 reply brief she writes:

3           At the time of the events in question, Ms. Sawyer was a single  
4 mother earning less than \$10,000 per year and she expressly  
5 rejected "speculation" and "aggressive growth" as her account  
6 investment objectives. Under these circumstances, when an  
7 investment professional places the overwhelming majority of the  
8 client's net worth into highly speculative and volatile naked put  
9 options and loses over a million dollars in less than six weeks,  
10 something is wrong. This is exactly what Legaspy's own  
11 employer concluded when it "sanctioned" Legaspy \$200,000 for  
12 unethical conduct in Ms. Sawyer's account.

13 (Reply Br. at 10.) This is a misrepresentation of the letter sanctioning Legaspy. He was not  
14 sanctioned for his actual investment practices, which are the substance of Sawyer's claims  
15 against him, but for violating FINRA rules. Here is what the letter said:

16           Finally, another instance of an unreported complaint and  
17 reimbursement came to light in the Sawyer arbitration claim  
18 where you reimbursed Sawyer for interest and personally  
19 purchased a bond from her account to give her the means to  
20 meet a margin call.

21 (Lendrum Decl., Ex. 5.) Sawyer's core grievance against Legaspy is that he breached his  
22 fiduciary duties to her by investing her money as she specifically directed him *not* to. That  
23 Legaspy reimbursed her for interest and gave her money to meet a margin call—violations  
24 of *FINRA* rules—says little about whether that core grievance is meritorious.

## 25           **2. Judge Frosburg**

26           The panel's decision was not unanimous. Its award noted that "Arbitrator E. Milton  
27 Frosburg agrees with the Panel's finding that Respondent Carlos Javier Legaspy would not  
28 be entitled to expungement relief as per FINRA Rule 12805 and Rule 2080 and dissents as  
to the Panel's decision regarding liability and damages." (Lendrum Decl., Ex. 9.) Sawyer  
makes far too much of Judge Frosburg's dissent. Indeed, she comes rather close to  
suggesting that Judge Frosburg's dissent, in and of itself, shows that the panel's decision  
cannot possibly be justified:

[I]ndependent of the fact that Panel unanimously found that Ms.  
Sawyer's claims were true, the Majority's decision to deny Ms.  
Sawyer's claims in their entirety simply cannot be reconciled with  
the undisputed evidence and, as Judge Frosburg concluded, the  
evidence proves that Respondents are liable for the harm

1           caused to Petitioner.

2   (Br. at 13.) There are two problems, at least, with Sawyer's reliance on the mere fact that  
3   the panel's award was not unanimous. The first is that the extent of Judge Frosburg's  
4   dissent is completely unclear. Maybe he believed Sawyer should prevail on all of her claims  
5   and receive from Defendants the \$2 million she seeks, but maybe he believed one of  
6   Sawyer's claims had merit and she should receive only some nominal damage award. The  
7   Court has no idea. All that is clear is that Judge Frosburg disagreed with the majority's  
8   determination that Sawyer's claims should be denied in their entirety and that she should  
9   receive no damages. Second, there is *nothing* about Judge Frosburg's dissent that entitles  
10   it to more weight than the majority's opinion. It would be one thing if Judge Frosburg,  
11   outraged at the majority's opinion, offered specific bases for his dissent, but all the Court  
12   has to go on is the majority's conclusion that "Claimant's claims are denied in their entirety"  
13   and the fact that Judge Frosburg "dissents as to the Panel's decision regarding liability and  
14   damages." (Lendrum Decl., Ex. 9.) Those opinions are equally unilluminating.

15                   **3.     Presentation of the Record**

16       Defendants take Sawyer to task for not presenting a complete record of the arbitration  
17   hearing, and the Court has to agree. As presented, Sawyer's petition appears to be  
18   completely self-serving. The record she provides is plainly edited to provide the Court with  
19   what she wants it to see, which confuses the Court's role in reviewing an arbitration award  
20   with the arbitral's role in resolving her claims in the first instance. The arbitral denied that  
21   her claims were righteous, and the point now isn't to put on the same case before this Court  
22   to see what it thinks. At least one court has raised the possibility that the simple failure to  
23   provide a complete record of an arbitration is grounds for rejecting a petition to vacate an  
24   arbitration award. See *Lew Lieberbaum & Co., Inc. v. Randle*, 85 F.Supp.2d 123, 126  
25   (E.D.N.Y. 2000) ("Other than the panel's award, the Petitioners have only supplied the Court  
26   with Petitioner's counsel's self-serving summary of the testimony in his supporting affidavit.  
27   The lack of a sufficiently complete record alone is enough to require rejection of the  
28   Petitioner's position. It is the Petitioner's burden to demonstrate manifest disregard of the

1 law, and the failure to offer the entire record leaves the Court unable to exclude the  
2 possibility that the award is supported by evidence that the Petitioner has not supplied.”).

3 **C. “The Undisputed Evidence”**

4 Sawyer’s second argument for vacatur, which the Court alluded to above, is that the  
5 undisputed evidence shows Legaspy breached his fiduciary duties to her. The argument  
6 could be more precise. Is Sawyer arguing that the arbitrators exhibited a manifest disregard  
7 of the law, or that their decision was completely irrational on the facts presented? Both,  
8 actually.

9 **1. Manifest Disregard for the Law**

10 In several places Sawyer attempts to rebut *legal* arguments made by the Defendants  
11 during the arbitration, followed by the hypothetical proposition that *if* the arbitrators accepted  
12 those arguments, they would have done so in manifest disregard of the law. It is easiest to  
13 simply quote from Sawyer’s opening brief:

14 Accordingly, Respondents’ argument that Claimant is not entitled  
15 to recover for the harm caused by Legaspy’s unsuitable trades  
16 because the losses were caused by “historic market conditions”  
is contrary to the law and if accepted would be in manifest  
disregard for the law.” (Br. at 20.)

17 Finally, Respondents argued that Ms. Sawyer’s “losses” had to  
18 be offset against gains from interest paid on her bonds in years  
before the three options were sold. This too is an invalid  
19 defense . . . . Given that Respondents acknowledged that  
20 suitability is a transaction specific analysis, crediting  
Respondents with income from other investments long before  
the three options were sold would be in manifest disregard of the  
law. (Br. at 21–22.)

21 Respondents argued that Legaspy’s strategy was suitable  
22 because Sawyer was wealthy and had employed other  
investment managers in the past, including one who purchased  
23 a ‘hedge fund’ for Petitioner . . . . As in *Strobel*, here,  
24 Respondents’ “defense” was that because Ms. Sawyer had prior  
stock market experience and accumulated \$2.2 million in assets,  
25 Respondents had a license to speculate with Ms. Sawyer’s hard  
life savings. Just as in *Strobel*, this defense is invalid and if  
26 accepted by the majority would be in manifest disregard for the  
law. (Br. at 22–23.)

27 Finally, Resondents argued that bonds purchased on behalf of  
28 Ms. Sawyer balanced out the risk of the “highly speculative”  
options, such that on the whole the *account* was suitable . . . .  
Thus, if this defense was accepted, it too would have been in



1 manifest disregard for the law. (Br. at 23.)

2 These arguments all miss the point. An arbitral's award isn't in manifest disregard of the law  
 3 unless it is clear from the record that the arbitral recognized the applicable law and then  
 4 ignored it. *Bosack*, 586 F.3d at 1104. It is also all but impossible to determine whether  
 5 arbitrators have acted with manifest disregard for the law where they don't explain their  
 6 decision (which they have no obligation to do). *Id.* The panel's decision isn't in manifest  
 7 disregard of the law just because the *Defendants*, according to Sawyer, advanced baseless  
 8 legal arguments.

9 The Court should also address Sawyer's claim that *Duffy v. Cavalier* is controlling  
 10 case law, that the panel knew it, and that the panel disregarded the case. (See Br. at 13–14;  
 11 Reply Br. at 5–6.) In both of her briefs, Sawyer includes the same excerpt from *Duffy* and  
 12 bolds the same language:

13 [W]here an apparently unsophisticated investor expresses a  
 14 desire to engage in speculative investments with the objective of  
 15 making large profits, the stockbroker cannot simply carry out the  
 16 customer's wishes. Rather, the **stockbroker has a fiduciary**  
 17 **duty (1) to ascertain that the investor understands the**  
 18 **investment risks in light of his or her actual financial**  
 19 **situation; (2) to inform the customer that no speculative**  
 20 **investments are suitable** if the customer persists in wanting to  
 21 engage in such speculative transactions without the  
 22 stockbroker's being persuaded that the customer is able to bear  
 23 the financial risks involved; and (3) **to refrain completely from**  
 24 **soliciting the customer's purchase of any speculative**  
 25 **securities** which the stockbrokers considers to be beyond the  
 26 customer's risk threshold.

27 215 Cal.App.3d 1517, 1532 (Cal. Ct. App. 1989). There are a number of problems here.  
 28 First, the actual duty that Sawyer mines from *Duffy*—the bolded language—isn't absolute or  
 free-floating. The excerpt itself shows this, because it prefaces the stated duties with two  
 conditionals: *If* an investor appears to be unsophisticated, and *if* she wants to invest  
 speculatively to reap large returns, *then* the stockbroker has the duties mentioned. But one  
 of these prerequisite conditions isn't present here, namely the express desire to invest  
 speculatively. Actually, the *absence* of that condition is critical to Sawyer's claims. She  
 writes:

In fact, Ms. Sawyer explicitly rejected "aggressive growth" and

1 "speculation" as investment objectives. Moreover, Horwitz' own  
2 Compliance Officer, Michael Gregory, admitted that neither  
3 "speculation" nor "aggressive growth" were secondary  
4 investment objectives for Ms. Sawyer's accounts.

5 (Br. at 15.) Taking Sawyer at her word, then, and assuming she had no interest in risky,  
6 high-reward investments, *Duffy* doesn't do for her what she needs it to.

7 Sawyer also suggests that Defendants conceded in their post-arbitration brief that  
8 *Duffy* was "controlling California case law," the implication being that the panel obviously  
9 knew of the case and the law it stands for. (Br. at 14.) Sawyer cites to page 3 of that brief,  
10 however, on which the Court sees no mention of *Duffy*. (Lendrum Decl., Ex. 21.) In her  
11 reply brief, Sawyer cites to page 17 of post-arbitration brief for the Defendants' concession  
12 as to the controlling law, but again the Court doesn't see what Sawyer claims is there.<sup>6</sup>  
13 (Lendrum Decl., Ex. 21.) Here is what Defendants *do* concede, as far as *Duffy* is concerned:  
14 "Under California law, there is a fiduciary duty in the broker-customer relationship." (Opp'n  
15 Br. at 14.) That's a completely uncontroversial proposition, obviously, and at its level of  
16 generality it gets Sawyer nowhere. The question here isn't whether Defendants had some  
17 fiduciary duty to Sawyer, but what, on the facts of this case, the scope of their fiduciary  
18 duties actually were, and whether those duties were breached. *Duffy* confirms this:

19 The question is not whether there is a fiduciary duty, which there  
20 is in every broker-customer relationship; rather, it is the *scope or*  
21 *extent* of the fiduciary obligation, which depends on the facts of  
22 the case.

23 215 Cal.App.3d 1517. Sawyer has to do far, far more than simply cite *Duffy* as she has to  
24 show that the panel's award was in manifest disregard of the law. And having reviewed the  
25 record and Sawyer's pleadings, the Court finds Sawyer has not made that showing.

## 26 2. "Completely Irrational"

27 Sawyer assembles at least five "facts" that she asserts were undisputed and  
28 essentially require the conclusion that Legaspy breached his fiduciary duties to her: (1) her

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<sup>6</sup> Perhaps the paginations in the documents presented by Sawyer to the Court are off. She says in her reply brief that she presented controlling law to the panel during her closing argument, citing pages 39 and 43 of Exhibit 19 (a PowerPoint presentation). (Reply Br. at 5.) Those pages don't contain a single case, or even a single legal principle.

1 investment objective was simply “growth,” not “aggressive growth” or “speculation.”; (2)  
2 Legaspy solicited and placed the objectionable transactions; (3) Legaspy admitted his  
3 investment attack was speculative and unsuitable for Sawyer; (4) Legaspy failed to learn  
4 about Sawyer’s actual financial circumstances, or else he chose to ignore what he did learn;  
5 and (5) Legaspy admitted he falsified Sawyer’s options experience to obtain approval to  
6 trade options in her account. (Br. at 15–19.)

7 Here, Sawyer is transparently re-arguing her claims before the Court in a manner that  
8 is inappropriate under the prevailing standards for review of an arbitral’s decision. It is clear,  
9 with even a cursory review of the record and Defendants’ pleadings before the Court, that  
10 there is another side to this case. Defendants deny that Legaspy even had a fiduciary duty  
11 to Sawyer when the transactions in question took place, assuming there was such a duty  
12 they deny that it was breached, and they deny that any of Sawyer’s losses were caused by  
13 Legaspy. The panel heard this matter for 14 days, over which Sawyer and Defendants put  
14 on witnesses and presented testimony favorable to their arguments. Sawyer has failed to  
15 show that it was completely irrational of the panel to reach the conclusion that it did.

16 **D. Refusal To Hear Evidence**

17 Sawyer’s third and final argument for vacatur is that the panel refused to hear  
18 pertinent and material evidence that was favorable to her case. See 9 U.S.C. § 10(a)(3).  
19 Not only must Sawyer show that the evidence at issue was pertinent and material, she must  
20 also show prejudice. *U.S. Life Ins. Co. v. Superior Nat. Ins. Co.*, 591 F.3d 1167, 1174 (9th  
21 Cir. 2010). The Supreme Court has suggested—and Sawyer concedes—that the refusal  
22 must demonstrate bad faith or be “so gross as to amount to affirmative misconduct.” *United*  
23 *Paperworkers Int’l Union, AFL-CIO v. Misco, Inc.*, 484 U.S. 29, 40 (1987).

24 The first piece of evidence Sawyer argues was wrongfully excluded was her own  
25 telephone records, which had not been produced in discovery, and which she attempted to  
26 introduce in her case in chief to rebut Legaspy’s account of when he spoke with Sawyer.  
27 The Court has read the relevant portion of the hearing transcript. (Lendrum Decl., Ex. 28  
28 at 93–97.) When counsel for Ms. Sawyer initially attempted to introduce the documents,

1 counsel for Defendants objected:

2 Mr. Kelly: Mr. Chairman, these were not produced in discovery.  
3 This is not rebuttal testimony. This is plaintiff's case in chief.

4 Mr. Cohn: It is . . . .

5 Mr. Lendrum: May I respond, Mr. Chairman?

6 Mr. Cohn: Please.

7 Mr. Lendrum: This is certainly a document that is in rebuttal to  
8 the testimony that this gentleman gave and testified repeatedly  
9 under oath as to this broker log.

10 Mr. Cohn: You are presenting your case in chief, not rebuttal to  
11 any witnesses you called in as an adverse witness, but these  
12 documents existed and were requested in the discovery  
13 process. They should have been turned over.

14 After a brief recess and some subsequent discussion, much of it heated, the panel went off  
15 the record into an executive session. It decided to exclude the records. At that point,  
16 counsel for Ms. Sawyer asked that the exclusion be without prejudice to introducing the  
17 records in rebuttal. Mr. Cohn replied, "We'll address it at that point. Very well." The record  
18 clearly shows that the panel heard argument on the issue (punctuated by intense bickering  
19 between counsel), gave thought to it, and had a coherent reason for excluding the evidence.  
20 Sawyer does not come close to showing that the decision was "so gross as to amount to  
21 affirmative misconduct."

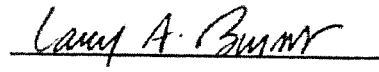
22 Sawyer also complains that during her counsel's cross-examination of Legaspy  
23 following Defendants' direct, he was prevented from introducing Legaspy's earlier testimony  
24 to impeach him. (See Lendrum Decl., Ex. 27 at 166-68.) This complaint borders on  
25 frivolous. The panel did not prevent Sawyer from introducing pertinent, material testimony  
26 of Legaspy. It simply denied Sawyer's counsel the opportunity to remind the panel of  
27 testimony it had already heard because it was beyond the scope of a proper cross-  
28 examination. Moreover, the panel invited Sawyer's counsel to make the argument in his  
closing: "Mr. Cohn: Yeah, I think at this point, let's address the cross examination for this  
witness's testimony today. And you can bring that up in argument." There was no prejudice  
here, nor was there affirmative misconduct.

1 **III. Conclusion**

2 For the reasons given above, Sawyer's petition to vacate the arbitration award against  
3 her is **DENIED**. Defendants' cross-motion to confirm the arbitration award is **GRANTED**.

4  
5 **IT IS SO ORDERED.**

6 DATED: January 30, 2012

7   
8 **HONORABLE LARRY ALAN BURNS**  
9 United States District Judge

**Award**  
**FINRA Dispute Resolution**

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In the Matter of the Arbitration Between:

Name of Claimant

Case Number: 09-02641

M. Michele Sawyer

Name of Respondents

Hearing Site: San Diego, California

Horwitz & Associates, Inc.  
Carlos Legaspy

---

Nature of Dispute: Customer vs. Member and Associated Person

**REPRESENTATION OF PARTIES**

Claimant, M. Michele Sawyer, hereinafter referred to as "Claimant": Jeffrey P. Lendrum, Esq., Lendrum Law Firm, San Diego, California.

Respondents, Horwitz & Associates, Inc. ("Horwitz") and Carlos Legaspy ("Legaspy"), hereinafter collectively referred to as "Respondents": Dennis J. Kelly, Esq., Dillingham & Murphy, LLP, San Francisco, California.

**CASE INFORMATION**

Statement of Claim filed on or about: May 6, 2009

Claimant signed the Submission Agreement: May 6, 2009

Amended Statement of Claim filed on or about: May 14, 2010

Statement of Answer filed by Respondents on or about: July 30, 2009

Respondent Horwitz signed the Submission Agreement: August 12, 2009

Respondent Legaspy signed the Submission Agreement: August 20, 2009

Answer to Amended Statement of Claim filed by Respondents on or about: June 8, 2010

**CASE SUMMARY**

In the Statement of Claim and Amended Statement of Claim, Claimant asserted causes of action including the following: 1) unsuitability of securities under section 10(b) of the

FINRA Dispute Resolution  
Arbitration No. 09-02641  
Award Page 2 of 5

Securities Exchange Act of 1934, 15 U.S.C.S. 78j; 2) churning of securities account under 17 C.F.R. 240.10b-5; 3) breach of fiduciary duty under California law; 4) deceit under California law; 5) violation of California Corporations Code section 25400, subd. (d); 6) violation of California Corporations Code section 25401; 7) negligence; and 8) unauthorized trading. The causes of action relate to Claimant's investment in option contracts.

Unless specifically admitted in their Answers to the Statement of Claim and Amended Statement of Claim, Respondents denied the allegations made in the Statements of Claim and asserted various affirmative defenses.

### **RELIEF REQUESTED**

In the Statement of Claim and Amended Statement of Claim, Claimant requested:

1. General and special damages against Respondents according to proof at arbitration but not less than \$1,200,000.00;
2. Exemplary damages in the amount of \$3,000,000.00;
3. Rescission of all purchases and sales of securities which resulted in damages;
4. Disgorgement by Respondents of commissions and fees;
5. Costs of suit;
6. Reasonable attorneys' fees and costs as may be permitted by contract and/or law; and
7. Such other relief as the Panel may deem just and proper.

In their Answers to the Statement of Claim and Amended Statement of Claim, Respondents requested:

1. ~~Claimant take nothing by way of her Statements of Claim;~~
2. ~~Respondents recover judgment for costs, attorneys' fees and all FINRA fees; and~~
3. Any other such relief as the Panel deems just and proper.

At the close of the hearing, Claimant requested \$1,631,218.08 in damages.

### **OTHER ISSUES CONSIDERED AND DECIDED**

The Arbitrators acknowledge that they have each read the pleadings and other materials filed by the parties.

On April 12, 2010, Claimant filed a Motion for Leave to File an Amended Statement of Claim. Respondents did not file a response. On May 5, 2010, Claimant filed a Reply Brief in Support of her Motion for Leave to File an Amended Statement of Claim. On May 14, 2010, the Panel granted Claimant's motion.

During the recorded evidentiary hearing, the Panel considered Respondent Legaspy's oral request for expungement.

The parties have agreed that the Award in this matter may be executed in counterpart copies or that a handwritten, signed Award may be entered.

FINRA Dispute Resolution  
 Arbitration No. 09-02641  
Award Page 3 of 5

### **AWARD**

After considering the pleadings, the testimony and evidence presented at the hearing, the Panel has decided in full and final resolution of the issues submitted for determination as follows:

1. Claimant's claims are denied in their entirety.
2. Respondent Legaspy's request for expungement is denied.
3. Any and all relief not specifically addressed herein, including exemplary damages, is denied.

### **FEES**

Pursuant to the Code, the following fees are assessed:

#### **Filing Fees**

FINRA Dispute Resolution assessed a filing fee\* for each claim:

Initial Claim filing fee = \$ 1,800.00

\*The filing fee is made up of a non-refundable and a refundable portion.

#### **Member Fees**

Member fees are assessed to each member firm that is a party in these proceedings or to the member firm(s) that employed the associated person(s) at the time of the event(s) giving rise to the dispute. Accordingly, as a party, Horwitz & Associates, Inc. is assessed the following:

Member surcharge	= \$ 2,800.00
Pre-hearing process fee	= \$ 750.00
Hearing process fee	= \$ 5,000.00

#### **Adjournment Fees**

Adjournments granted during these proceedings for which fees were assessed:

June 21-24, 2010, adjournment by Respondents = Waived

#### **Discovery-Related Motion Fees**

Fees apply for each decision rendered on a discovery-related motion.

One (1) Decision on discovery-related motion on the papers with one arbitrator @ \$200.00	= \$ 200.00
Respondents submitted one (1) discovery-related motion	
One (1) Decision on discovery-related motion on the papers with three arbitrators @ \$600.00	= \$ 600.00
Claimant submitted one (1) discovery-related motion	

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FINRA Dispute Resolution  
 Arbitration No. 09-02641  
Award Page 4 of 5

**Total Discovery-Related Motion Fees = \$ 800.00**

1. The Panel has assessed \$340.00 of the discovery-related motion fees to Claimant.
2. The Panel has assessed \$460.00 of the discovery-related motion fees jointly and severally to Respondents.

**Hearing Session Fees and Assessments**

The Panel has assessed hearing session fees for each session conducted. A session is any meeting between the parties and the arbitrator(s), including a pre-hearing conference with the arbitrator(s) that lasts four (4) hours or less. Fees associated with these proceedings are:

Three (3) Pre-hearing sessions with a single arbitrator @ \$450.00/session = \$ 1,350.00

Pre-hearing conferences:	March 22, 2010	1 session
	April 23, 2010	1 session
	October 8, 2010	1 session

Two (2) Pre-hearing sessions with the Panel @ \$1,200.00/session = \$ 2,400.00

Pre-hearing conferences:	December 4, 2009	1 session
	December 6, 2010	1 session

Twenty-eight (28) Hearing sessions @ \$1,200.00/session = \$33,600.00

Hearing Dates:	November 9, 2010	2 sessions
	November 10, 2010	2 sessions
	November 11, 2010	2 sessions
	November 12, 2010	2 sessions
	February 14, 2011	2 sessions
	February 15, 2011	2 sessions
	February 16, 2011	2 sessions
	February 17, 2011	2 sessions
	February 18, 2011	2 sessions
	March 21, 2011	2 sessions
	March 22, 2011	2 sessions
	March 23, 2011	2 sessions
	March 24, 2011	2 sessions
	March 25, 2011	2 sessions

**Total Hearing Session Fees = \$37,350.00**

1. The Panel has assessed \$18,675.00 of the hearing session fees to Claimant.
2. The Panel has assessed \$18,675.00 of the hearing session fees jointly and severally to Respondents.

All balances are payable to FINRA Dispute Resolution and are due upon receipt.

FINRA Dispute Resolution  
Arbitration No. 09-02641  
Award Page 5 of 5

**ARBITRATION PANEL**

Guenter S. Cohn	- Public Arbitrator, Presiding Chairperson
E. Milton Frosburg	- Public Arbitrator
Cynthia B. Stone	- Non-Public Arbitrator

**Concurring Arbitrators' Signatures**

\_\_\_\_\_  
Guenter S. Cohn  
Public Arbitrator, Presiding Chairperson

\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Cynthia B. Stone  
Non-Public Arbitrator

\_\_\_\_\_  
Signature Date

**Concurring in Part, Dissenting in Part Arbitrator's Signature**

Arbitrator E. Milton Frosburg agrees with the Panel's finding that Respondent Carlos Javier Legaspy would not be entitled to expungement relief as per FINRA Rule 12805 and Rule 2080 and dissents as to the Panel's decision regarding liability and damages.

\_\_\_\_\_  
E. Milton Frosburg  
Public Arbitrator

\_\_\_\_\_  
Signature Date

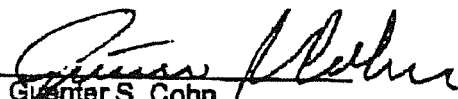
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FINRA Dispute Resolution  
Arbitration No. 09-02641  
Award Page 5 of 5

**ARBITRATION PANEL**

Guenther S. Cohn	-	Public Arbitrator, Presiding Chairperson
E. Milton Frosburg	-	Public Arbitrator
Cynthia B. Stone	-	Non-Public Arbitrator

**Concurring Arbitrators' Signatures**

  
Guenther S. Cohn  
Public Arbitrator, Presiding Chairperson

4/27/2011  
Signature Date

\_\_\_\_\_  
Cynthia B. Stone  
Non-Public Arbitrator

\_\_\_\_\_  
Signature Date

**Concurring in Part, Dissenting in Part Arbitrator's Signature**

Arbitrator E. Milton Frosburg agrees with the Panel's finding that Respondent Carlos Javier Legaspy would not be entitled to expungement relief as per FINRA Rule 12805 and Rule 2080 and dissents as to the Panel's decision regarding liability and damages.

\_\_\_\_\_  
E. Milton Frosburg  
Public Arbitrator

\_\_\_\_\_  
Signature Date

04-27-11  
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FINRA Dispute Resolution  
Arbitration No. 09-02641  
Award Page 5 of 5

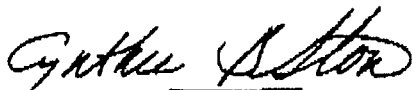
**ARBITRATION PANEL**

Guenter S. Cohn	-	Public Arbitrator, Presiding Chairperson
E. Milton Frosburg	-	Public Arbitrator
Cynthia B. Stone	-	Non-Public Arbitrator

**Concurring Arbitrators' Signatures**

\_\_\_\_\_  
Guenter S. Cohn  
Public Arbitrator, Presiding Chairperson

\_\_\_\_\_  
Signature Date

  
\_\_\_\_\_  
Cynthia B. Stone  
Non-Public Arbitrator

  
\_\_\_\_\_  
Signature Date

**Concurring in Part, Dissenting in Part Arbitrator's Signature**

Arbitrator E. Milton Frosburg agrees with the Panel's finding that Respondent Carlos Javier Legaspy would not be entitled to expungement relief as per FINRA Rule 12805 and Rule 2080 and dissents as to the Panel's decision regarding liability and damages.

\_\_\_\_\_  
E. Milton Frosburg  
Public Arbitrator

\_\_\_\_\_  
Signature Date

04-27-11  
\_\_\_\_\_  
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FINRA Dispute Resolution  
Arbitration No. 09-02841  
Award Page 5 of 5

**ARBITRATION PANEL**

Guenter S. Cohn	-	Public Arbitrator, Presiding Chairperson
E. Milton Frosburg	-	Public Arbitrator
Cynthia B. Stone	-	Non-Public Arbitrator

**Concurring Arbitrators' Signatures**

\_\_\_\_\_  
Guenter S. Cohn  
Public Arbitrator, Presiding Chairperson

\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Cynthia B. Stone  
Non-Public Arbitrator

\_\_\_\_\_  
Signature Date

**Concurring in Part, Dissenting in Part Arbitrator's Signature**

Arbitrator E. Milton Frosburg agrees with the Panel's finding that Respondant Carlos Javier Legaspy would not be entitled to expungement relief as per FINRA Rule 12805 and Rule 2080 and dissents as to the Panel's decision regarding liability and damages.

E. Milton Frosburg  
E. Milton Frosburg  
Public Arbitrator

04/25/2011  
Signature Date

04-27-11  
Date of Service (For FINRA Dispute Resolution use only)